

7 things you must do before selling your home

1. **Consider your curb appeal**

You only get one chance to make a first impression. Plant flowers, clean pavers, paint the front door. Impress a potential buyer the moment they pull into your driveway.

2. **Declutter**

Clear off counters, windowsills, tables, etc. Remove items from behind doors and clean out closets. If a house is overflowing with stuff, buyers won't be able to picture their belongings in the space.

3. **Depersonalize your space**

Remove family photos and personalize artwork and furniture. You want to create a blank canvas for a potential buyer

4. **Repaint walls**

Use neutral tones. Those bold colors that you find appealing might be a turnoff for house hunters.

5. **Check HVAC system**

Have your air conditioner cleaned and serviced. A poorly functioning A/C is sure to make a buyer ask for a price reduction.

6. **Clean, clean, clean**

You want your home to be spotless. Be sure to pay special attention to the bathrooms, tile, grout, flooring...make them shine!

7. **Find a great real estate agent**

Think you save some cash by selling your home yourself? For sale by owner transactions rarely go smoothly and could end up costing you time and money.



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